APPENDIX C, Army Operating Procedures

NK - BROADBAND LEVEL DESCRIPTORS

CAREER PATH: (3) ADMINISTRATIVE SUPPORT

FACTOR: 1. - PROBLEM SOLVING

FACTOR DESCRIPTION: This factor describes/captures personal and organizational problem solving.

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Completed work meets project/program objectives. Flexibility, adaptability, and decisiveness are exercised appropriately.

LEVEL DESCRIPTORS	DISCRIMINATORS
LEVEL I	
• Conducts activities on a segment of a task. Assists supervisor or other appropriate personnel.	- Scope/Impact
Applies standard rules, procedures, or operations to resolve routine problems.	- Complexity/Difficulty
Independently carries out routine tasks.	- Independence
Takes initiative in selecting and implementing appropriate procedures.	- Creativity
LEVEL II	
Plans and conducts administrative activities for projects.	- Scope/Impact
Develops, modifies, and/or applies rules, procedures, or operations to resolve problems of moderate	- Complexity/Difficulty
complexity/difficulty.	- Independence
 Independently plans and executes assignments; resolves problems and handles deviations. 	- macpendence
Identifies and adapts guidelines for new or unusual situations.	- Creativity
LEVEL III	
Plans and conducts complex administrative activities.	- Scope/Impact
Develops rules, procedures, or operations for complex/difficult organizational tasks.	- Complexity/Difficulty
Identifies issues and determines approaches and methods to	- Independence
accomplish tasks. Initiates effective actions and resolves related conflicts.	
Identifies issues requiring new procedures and develops appropriate guidelines.	- Creativity

FACTOR: 2. - TEAMWORK/COOPERATION

FACTOR DESCRIPTION: This factor describes/captures individual and organizational teamwork and cooperation.

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Personal and organizational interactions exhibit and foster cooperation and teamwork. Flexibility, adaptability, and decisiveness are exercised appropriately.

LEVEL DESCRIPTORS	DISCRIMINATORS
LEVEL I	
Works with others to accomplish routine tasks.	- Scope of Team Effort
• Contributes ideas on routine procedures. Interacts cooperatively with others.	- Contribution to Team
Regularly completes tasks in support of team goals.	- Effectiveness
LEVEL II	
Works with others to accomplish tasks.	- Scope of Team Effort
Resolves administrative problems; facilitates cooperative	- Contribution to Team
interactions with others.	
Guides others and coordinates activities in support of team	- Effectiveness
goals. Proactively functions as an integral part of the team.	
LEVEL III	
Works with others on complex issues/problems that may cross	- Scope of Team Effort
functional areas.	
Applies expertise in resolving complex administrative issues.	- Contribution to Team
Promotes and maintains environment for cooperation/teamwork.	
Sets tone for internal/external cooperation.	
• Leads and guides others in formulating and executing plans in support of team goals.	- Effectiveness

FACTOR: 3. - CUSTOMER RELATIONS

FACTOR DESCRIPTION: This factor describes/captures the effectiveness of personal and organizational interactions with customers (anyone to whom services or products are provided), both internal (within an assigned organization) and external (outside an assigned organization).

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Personal and organizational interactions enhance customer relations and actively promote rapport with customers. Flexibility, adaptability, and decisiveness are exercised appropriately.

LEVEL DESCRIPTORS	DISCRIMINATORS	
LEVEL I		
Assists customer support activities.	- Breadth of Influence	
Meets routine customer needs.	- Customer Needs	
Interacts with customers on routine issues within specific	- Customer Interaction Level	
guidelines.		
LEVEL II		
Guides the administrative efforts of individuals or team	- Breadth of Influence	
members as they interact with customers.		
Independently interacts with customers to understand customer	- Customer Needs	
needs/expectations.		
Interacts independently with customers to communicate	- Customer Interaction Level	
information and coordinate actions.		
LEVEL III		
• Identifies, defines, and guides administrative efforts in support of customer interactions; coordinates and focuses activities to	- Breadth of Influence	
support multiple customers.		
Establishes customer alliances and translates needs to customer	- Customer Needs	
service.		
Works independently with customers at all levels to define	- Customer Interaction Level	
services and resolve non-routine problems.		

FACTOR: 4. - LEADERSHIP/SUPERVISION

FACTOR DESCRIPTION: This factor describes/captures individual and organizational leadership and/or supervision. Recruits, develops, motivates, and retains quality team members in accordance with EEO/AA and Merit Principles. Takes timely/appropriate personnel actions, communicates mission and organizational goals; by example, creates a positive, safe, and challenging work environment; distributes work and empowers team members.

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Leadership and/or supervision effectively promotes commitment to mission accomplishment. Flexibility, adaptability, and decisiveness are exercised appropriately.

LEVEL DESCRIPTORS	DISCRIMINATORS
LEVEL I	
Takes initiative in accomplishing assigned tasks. Asks for assistance as appropriate.	- Leadership Role
Provides input in administrative/functional area.	- Breadth of Influence
Seeks and takes advantage of developmental opportunities.	- Mentoring/Employee Development
LEVEL II	
Actively contributes as team member or leader; takes initiative to accomplish assigned projects.	- Leadership Role
 Guides others in accomplishing projects. Identifies and pursues individual/team developmental opportunities. 	- Breadth of Influence - Mentoring/Employee Development
LEVEL III	
 Provides guidance to individuals/teams; resolves conflicts. Expertise solicited by others. 	- Leadership Role
Guides and accounts for results or activities of individuals, teams, or projects.	- Breadth of Influence
Promotes individual/team development; leads development of training programs for self and others.	- Mentoring/Employee Development

FACTOR: 5. - COMMUNICATION

FACTOR DESCRIPTION: This factor describes/captures the effectiveness of oral/written communications.

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Communications are clear, concise, and at appropriate level. Flexibility, adaptability, and decisiveness are exercised appropriately.

	LEVEL DESCRIPTORS	DISCRIMINATORS
LEVEL I		
•	Communicates routine task/status results as required.	- Level of Interaction
		(Audience)
•	Writes timely and accurate draft documentation.	- Written
•	Explains status/results of assigned tasks.	- Oral
LE	VEL II	
•	Interprets and communicates administrative procedures within	- Level of Interaction
	immediate organization.	(Audience)
•	Prepares, coordinates, and consolidates documents, reports, or	- Written
	briefings.	
•	Communicates/presents internal administrative/functional	- Oral
	procedures and tasks internally and externally.	
LE	VEL III	
•	Develops and advises on administrative procedures and	- Level of Interaction
	communicates them to all levels, both internally and externally.	(Audience)
•	Prepares, reviews, and/or approves documents, reports, or	
	briefings.	- Written
•	Explains and/or communicates administrative/functional	
	procedures at all levels.	- Oral

FACTOR: 6. - RESOURCE MANAGEMENT

FACTOR DESCRIPTION: This factor describes/captures personal and organizational utilization of resources to accomplish the mission. (Resources include, but are not limited to, personal time, equipment and facilities, human resources, and funds.)

EXPECTED PERFORMANCE CRITERIA (Applicable to all contributions at all levels):

Work is timely, efficient, and of acceptable quality. Available resources are utilized effectively to accomplish mission. Flexibility, adaptability, and decisiveness are exercised appropriately.

LEVEL DESCRIPTORS	DISCRIMINATORS
LEVEL I	
Uses assigned resources to accomplish tasks.	- Scope of Responsibility
Plans individual time and assigned resources to accomplish	- Planning/Budgeting
tasks.	
Effectively accomplishes assigned tasks.	- Execution/Efficiency
LEVEL II	
Identifies and uses resources to accomplish projects.	- Scope of Responsibility
Plans resources to achieve project schedules.	- Planning/Budgeting
Effectively accomplishes projects within established resource	- Execution/Efficiency
guidelines.	
LEVEL III	
Plans, acquires, and allocates resources to accomplish	- Scope of Responsibility
objectives.	
Coordinates resources across projects.	- Planning/Budgeting
Optimizes resource utilization across projects.	- Execution/Efficiency